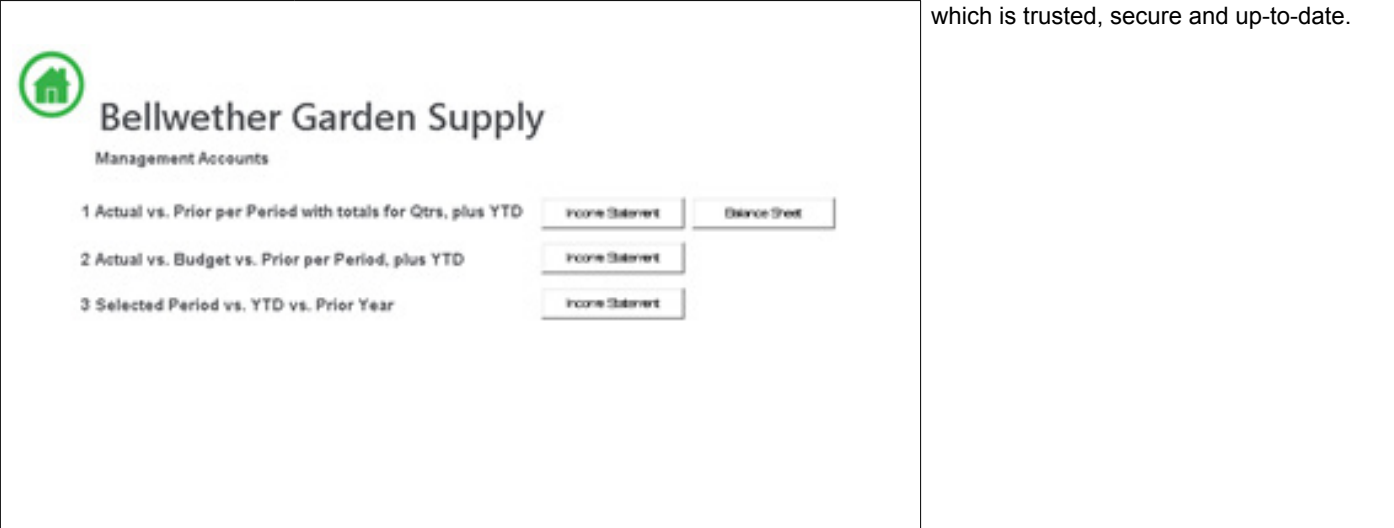


# Sage 50 2015 Intelligence Reporting Standard Reports

Get a number of ready-to-use reports that give you immediate insight into and across your business. Delivered in the familiar environment of Microsoft® Excel®, the reports are fully customizable, and flexible with drill-down capabilities. You can access them at any time or have them delivered, real-time, from your Sage 50 2015 Intelligence Reporting software to Microsoft® Excel®, in the format of your choice. It's as simple as that!

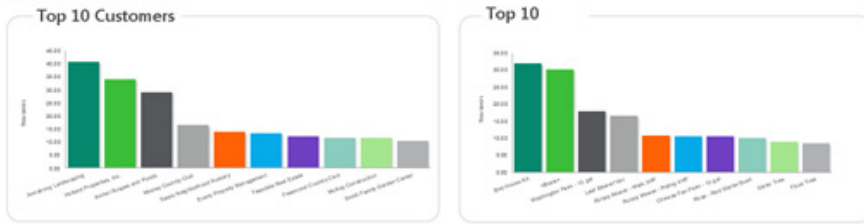
Report Name	Description	Business Benefits
<b>Financial Reports (all)</b>	<p>This Financial Report template, available out of the box, offers a number of different report layouts (see screenshot below for descriptions of the four different layouts) to generate comparative balance sheets and/or income statements for any specified financial year, period, quarter, and budget.</p> <p>The layouts are automatically generated, grouped, and subtotaled by account group. It is possible to drill down to the GL Transaction details for any of these accounts. The report layouts within this report are neatly presented and readily customizable in Microsoft Excel, allowing users the ability to insert their own rows and columns, add their own formulas, customize account groupings and format their layouts exactly as they wish to see them. These customizations can be preserved in that format for future use.</p> <p>Additional income statement and balance sheet reports below are available to provide slightly different views of the data according to users' specific needs.</p>	<p><b>Timesaving</b></p> <p>Saves bookkeepers and accountants hours of manual manipulation each month by automating month-end financial reporting processes.</p> <p>Allows for:</p> <ul style="list-style-type: none"> <li>• Real-time analysis of expenses and major streams of operating revenues of the company</li> <li>• An up-to-date, automated snapshot of a company's assets, liabilities and shareholders' equity in a presentable format, at any time, without the need for time-consuming manipulation of data in Excel.</li> </ul> <p><b>Accurate</b></p> <p>Real-time data drawn directly from source eliminates human error and provides information in the familiar face of Excel which is trusted, secure and up-to-date.</p>
 <p>The screenshot displays the Sage 50 2015 Intelligence Reporting interface for Bellwether Garden Supply. It features a header with the company logo and name, followed by 'Management Accounts'. Below this, there are three report options, each with a corresponding button:         <ul style="list-style-type: none"> <li>Option 1: '1 Actual vs. Prior per Period with totals for Qtrs, plus YTD' with buttons for 'Income Statement' and 'Balance Sheet'.</li> <li>Option 2: '2 Actual vs. Budget vs. Prior per Period, plus YTD' with a button for 'Income Statement'.</li> <li>Option 3: '3 Selected Period vs. YTD vs. Prior Year' with a button for 'Income Statement'.</li> </ul> </p>		

<b>Income Statement – Actual vs. Budget</b>	Displays balances per General Ledger account number per financial period for the current financial year, displaying actual, budget and prior year, plus YTD.	<b>Immediate</b> Users can drill-down to GL transactions on-the-fly within Microsoft Excel to quickly access details and understand immediately what makes up the numbers. Enables faster, fact-based decision making based on the business essentials of cash flow, profitability and growth.
<b>Income Statement – Actual vs. Prior</b>	Displays balances per General Ledger account number per financial period for the current financial year, including actual and prior financial year displayed monthly and the YTD comparison.	<b>Easy to use</b> Allows accountants to prepare financial statements for government compliance or bank loans easily.
<b>Income Statement – Current Period vs. YTD</b>	Displays balances per General Ledger account number for the current period vs. YTD vs. Prior Year.	The financial information required is now in one place and the templates can be easily personalized in the familiar environment of Excel to present the reports in a professional manner.
<b>Balance Sheet – Actual &amp; Prior YTD</b>	Displays balances per General Ledger account number per financial period for the current financial year and previous financial year.	<b>Flexible</b> Provides flexibility to business owners and/or managers by offering different views of the data, depending on how they wish to have it presented or what they need to analyze. Comparative balance sheets and/or income statements can be generated for any specified financial year, period, quarter, and budget. Allows for easy side-by-side comparison of actual income, expenses and GL balances to the budgeted numbers or prior financial year's figures, by month, quarter or YTD, in detailed or summarized views.
		<b>Customizable</b> Can be fully customized to suit any unique requirements of a particular organization.

Report Name	Description	Business Benefits
<b>Sales Analysis</b>	<p>Displays pertinent sales information including average selling unit, freight amount, sales tax, total costs, total sales and gross profits by customer and line description.</p> <p>Displays Gross Profit \$ Amount and Gross Margin % grouped by Customer and Line Description with an option to select a month and year at runtime.</p> <p>As with other reports, additional elements can be added to the PivotTable for further manipulation and analysis.</p>	<p><b>Comprehensive</b> All your sales reporting requirements provided within one report.</p> <p><b>Flexible</b> Users have the flexibility to group data that is appropriate for their requirements. The layouts can be dynamically changed on the fly in Microsoft Excel to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.</p>

 **Top Ten Customers and Items**

For the period Jan 01, 2014 to Dec 31, 2014




**Leverages the Power of Excel**  
Allows for comparative analysis using drag-and-drop functionality in PivotTables. For example, comparing sales regions side-by-side or analyzing sales performance by sales representative.

**Timesaving**  
Gives selling time back to the sales team by allowing them to access this report on-demand and get up-to-date information immediately instead of relying on IT or spending time collating and updating reports in Excel. Allows the sales team to analyze buying behaviors, identify up- and cross-selling opportunities and spend more time chasing prospects.

**Customizable**  
Can be fully customized to suit any unique requirements of a particular organization, for example: By consolidating with CRM data.

Inventory Analysis	Description
<b>Inventory Analysis</b>	<p>Displays average selling price per a unit, quantity on hand at the start of the financial year, the quantity purchased and number of units sold.</p> <p>The report can easily be filtered by item type and description or additional fields can be dragged and dropped into the report, using standard Excel PivotTable functionality for further analysis.</p>

 **Inventory Analysis**

As of 25 Jun 2014

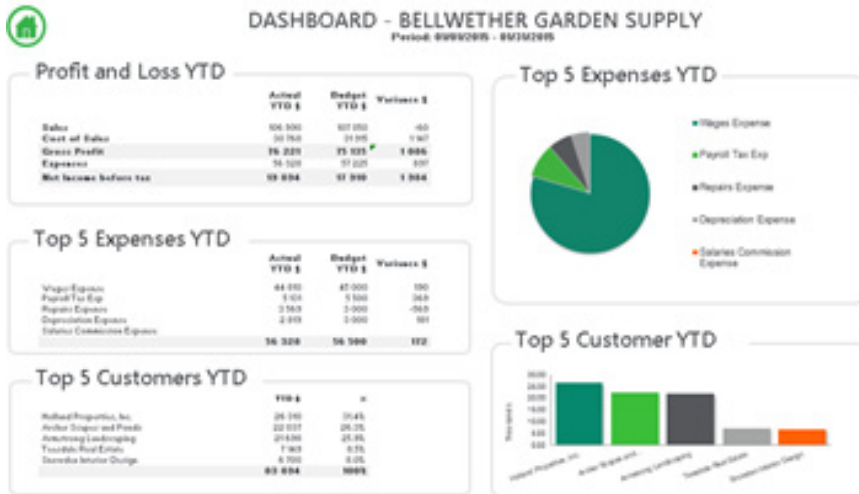
Location: (All)

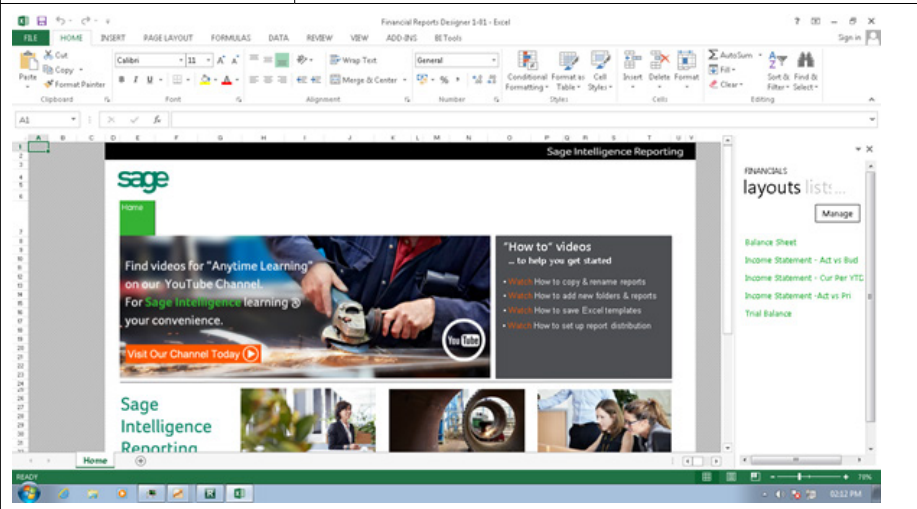
Item Class: (All)

Item Type	Item ID-Description	Stocking U/M
ADMIN	WADMIN-0100 Bookkeeping/Administrative	Hour
COMMENT	WOMNT-12100 Thank You for Your Business!	(blank)
COMMENT	WOMNT-12200 Have a Nice Day!	(blank)
LABOR	WMLFC-21100 Nursery Labor	Hour
LABOR	WTOR-40100 Topary Assembly Labor	Hour
SERVICE	WLAND-17100 Landscaping Service - Weekly	Hour
SERVICE	WLAND-17200 Landscaping Service - Monthly	Hour
SERVICE	WLAND-17300 Landscaping Service - Maint.	Hour
SERVICE	WLAND-17400 Landscaping Design	Hour
SERVICE	WLAND-17500 Lawn Care Service	Hour
SERVICE	WLAND-17600 Painting Service	Hour

Report Name	Description	Business Benefits
<b>Purchase Analysis</b>	<p>Displays Quantity purchased, Purchase Amount grouped by Vendor per Product/Item ID for a selected date range.</p> <p>Lists relevant purchase cost information by supplier and item number for any given date range and can be filtered by Item ID, Line Description, Vendor ID, Vendor Name and Transaction Type.</p>	<p><b>Comprehensive</b> All your purchasing reporting requirements provided within one report. Leverages the Power of Excel Allows for comparative analysis using drag-and-drop functionality in PivotTables, for example: Comparing items by vendor, or analyzing product lines side-by-side. Helps to identify suppliers with whom volume discounts or faster delivery times can potentially be negotiated.</p> <p><b>Flexible</b> Users can view detailed or summarized analyses of data, and have the flexibility to group data that is appropriate for their requirements. The layouts can be dynamically changed on the fly in Microsoft Excel to view the same data in different ways, including graphically in trend charts, pie charts, bar graphs etc. These different views can then be saved for re-use.</p> <p><b>Customizable</b> Can be fully customized to suit any unique requirements of a particular organization, for example, by:</p> <ul style="list-style-type: none"> <li>• Adding additional elements to the PivotTable for further manipulation and analysis.</li> <li>• Easily creating top views, for example, Top 5 Vendors or graphical views of your data using standard Excel graphs or PivotCharts.</li> </ul>
<div data-bbox="97 383 1018 1270"> </div>		

Report Name	Description	Business Benefits
<b>Dashboard Analysis</b>	<p>The Dashboard Analysis report template displays summarized Financials and Customer Sales, Product Sales for the current month and YTD. Showing Top Customers and Items and Bottom Items.</p> <p>It contains both text and graphics to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and year-to-date figures.</p> <p>This report allows you to easily drill-down to get further insights into the summarized data.</p>	<p><b>Immediate</b> Provides a real-time overview of the overall health of the business at a glance.</p> <p>Users can drill-down to GL transactions on-the-fly within Microsoft Excel to quickly access details and understand immediately what makes up the numbers.</p> <p><b>Consolidation of data</b> Delivers critical information in one place to help business owners make better, faster, and smarter decisions for a significant competitive advantage.</p> <p><b>Timesaving</b> Can be generated at the click of a button – no copying, cutting and pasting of data from different sources.</p> <p><b>Ready for Distribution</b> It can be scheduled, published to the web, and shared via e-mail to relevant people in the organization – putting critical information at their fingertips thereby improving collaboration and productivity.</p> <p><b>Customizable</b></p> <ul style="list-style-type: none"> <li>It can be customized to suit the unique requirements of a particular organization, providing access to real-time business information, even across multiple companies, divisions, and databases, to improve business decisions</li> </ul>



Report Name	Description	Business Benefits
<p><b>Financial Reports Designer</b></p>	<p>This report generates a Report Designer enabled workbook with raw financial data and enables use of the unique Report Designer interface launched from within Microsoft Excel; this can then be used to transform the raw financial data into powerful report layouts.</p> <p>Predefined layouts are provided with this report for the easy generation of customized income statements, balance sheets and trial balances.</p> <p>The drag and drop style interface makes it very simple to define new customized layouts with multi-level groupings. It also allows column and page level groupings by any field such as Segments, Companies, or Regions.</p>	<p><b>Report Designer Enabled</b> Gain access to the powerful and simple Report Designer module with this report.</p> <p><b>Easy to use</b> Advanced financial reports can quickly and easily be set up by the user via the intuitive drag-and-drop interface, without having to rely on IT, to include meaningful aggregated prior, actual and budget figures, providing invaluable detail for better decision making.</p> <p><b>Timesaving</b> Pre-defined financial layouts and calculations are real time-savers and eliminate the need for an advanced understanding of Excel formulas and functions.</p>
	<p>Newly added accounts and updated data can be refreshed in existing financial report layouts at the click of a button.</p> <p>The Report Designer's 'What-If Analyzer' feature can quickly simulate how future scenarios may impact the bottom line, making it a useful scenario planning tool.</p> <p><b>Flexible</b> Caters for segmented general ledgers, consolidations and column-based reporting.</p>	

## About Sage

We provide small and medium sized organisations with a range of easy-to-use, secure and efficient business management software and services - from accounting and payroll, to enterprise resource planning, customer relationship management and payments. Our customers receive continuous advice and support through our global network of local experts to help them solve their business problems, giving them the confidence to achieve their business ambitions. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 12,700 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia and Brazil. For further information please visit [www.sage.com](http://www.sage.com)